



YOUR
GATEWAY
TO COMPLETE HEALTHCARE
SOLUTIONS

**“WE ARE WHAT WE REPEATEDLY DO...
EXCELLENCE, THEN, IS NOT AN ACT BUT A HABIT”
... ARISTOTLE**

UNIHEALTH: JOURNEY SO FAR

Based on the ethos outlined by Aristotle, UniHealth is an idea institutionalized with a purpose to achieve excellence as a habitual compulsion in the field of healthcare. Founded in 2010 in the by-lanes of Kalbadevi, an old South Mumbai business district, the company has, by virtues of its services and out-of-box approach, expanded to having its presence across India and Africa.

Transcending across verticals including Hospitals, Medical Centres, Healthcare Consultancy Services, Hospital Management, Medical Travel and Pharmaceutical & Consumable Distribution and Manufacturing, the Group provides complete healthcare solutions across India and multiple geographies in Africa.

Under its flagship 'UMC Hospitals' brand, the Group presently operates a cumulative bed-strength of 200 tertiary care beds across its facilities in Uganda, Nigeria and Tanzania.

The Group is also providing consultancy services for projects, presently under varying operational stages, with a proposed bed-strength exceeding 1,000 beds in India and multiple African countries.

UniHealth - UMC Hospitals Group is one of Africa's fastest growing healthcare providers, striding forward to achieve its mission of 'Healthcare for All'. The Group is also expanding its footprint in India across its multiple business verticals, making it an India based multinational healthcare services provider.

Beyond Business

UNIHEALTH: A GLIMPSE

BUSINESS VERTICALS

Multi Speciality Hospitals
Specialty Clinics
Diagnostics & Dialysis
Healthcare Consultancy
Medical Tourism
Pharmaceuticals
Medical Equipment
Tele-Medicine & Tele-Radiology

- UniHealth is one of India's only company to have managed the International Business of a tertiary care hospital on an exclusive out-sourced model.
- Focus on Healthcare Development and Strategic Investments in Africa & India with a vision to develop the healthcare infrastructure in these target countries.
- Set up the 'UniHealth Training Cell' to train professionals in basic healthcare and service delivery - Part of its 'Knowledge Transfer Initiative' and in line of with the 'Skill India' Project envisaged by Hon. Prime Minister of India, Mr. Narendra Modi.

Awards

- 'Emerging Healthcare Company of the Year 2015' at The Business Leaders Summit & Awards held in Mumbai.
- 'Company of the Year for Valued Contribution in Indian Medical Tourism Industry' Award at the Healthcare Excellence Awards 2015 held in Mumbai.
- Awarded India 5000 Best MSME Award
- Best SME with Global Presence at SE Business Awards 2018 held in Mumbai.
- Dr. Akshay Parmar [MD] awarded 'Business Icon of the Year' by Indian Centre for Research & Promotion in 2021.



Milestones



2010

UniHealth is incorporated to provide Medical Travel Facilitation Services to International Patients visiting India for their treatments, with its corporate office in the by-lanes of Kalbadevi - Mumbai.

2011

Establishes the International Patient Division at Aditya Birla Memorial Hospital - Pune , the first company in India to manage the international business of a tertiary care hospital on an out-sourced model. Unihealth Center for Cosmetic Surgery is commissioned at Aamby Valley City - one of Asia's finest and most exclusive cosmetic surgery center. Patients ferried in private jets from Mumbai to the Center at Aamby Valley City

2012

The Group moves into its new Corporate office at Tardeo, Mumbai. Commissions its office in Addis Ababa, Ethiopia to manage its African business. Marks its foray in Healthcare Consultancy Services with a project in Zimbabwe. Completes successful installation of 2 CT Scan Machines in Zimbabwe.

2013

UniHealth and Ethiopian Air join hands to provide Medical Travel Facilitation Services across Africa. West Africa headquarters established in Lagos, Nigeria and expands its presence to more than 20 African countries. Pharmaceutical Division established to tap the growing domestic pharmaceutical markets.



2014

Enters the East African market - marks its presence in Tanzania. Registers its subsidiary in UAE and commissions its dubai Office. Forms its Strategic Cell to plan the 5-Year Agenda. Awarded the 'Best Medical Tourism Company of the Year 2014' at a glittering ceremony in New Delhi.

2015

The Company makes its entry into Mozambique. Earmarks investments to set up radiology and dialysis centers in Africa. Awarded 'Emerging Healthcare Company of the Year' at Business Leaders Summit & Awards 2015 and 'Company of the Year for Valued Contribution in Indian Medical Tourism Industry' at CIMS Healthcare Excellence Awards 2015.

2016

Commissions 'UniHealth Medical Center' in Mwanza, Tanzania and Kampala, Uganda. Also initiates work for state-of-art tertiary care hospitals, in Kano-Nigeria, Kampala and Uganda.

2017

Commissions UMC Victoria Hospital in Kampala by taking over the assets of the erstwhile Kadic Hospital & UMC Zhahir Hospital in Kano (Nigeria).



2018

Commissions its state-of-art 70 bed facility in Kampala (Uganda), opposite the existing UMC Victoria Hospital.

2019

UniHealth Group appointed as Project Management Consultants for the 500-bedded PHRC Health City being planned in Pune, India.

2020

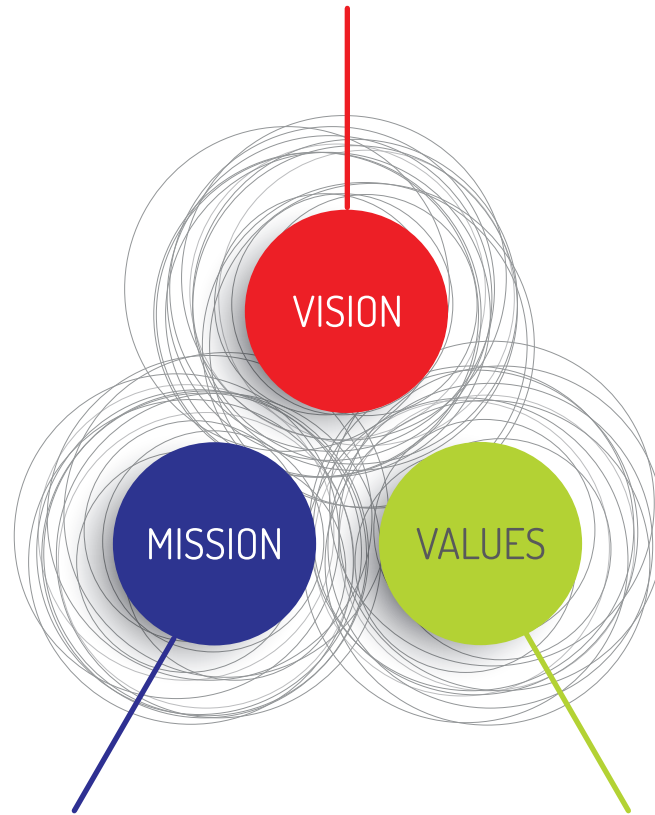
Under its flagship, UMC Victoria Hospital, the Group sets up the largest private sector COVID-19 treatment centre in Uganda. Also marks its foray into Pharmaceutical Distribution in Africa.

2021

Finalizes its plans to set up a 100-bedded tertiary care hospital and a medical consumable manufacturing unit in Mwanza, Tanzania

Vision Mission Values

“Healthcare for All”



VISION

MISSION

VALUES

To deliver quality and affordable healthcare and build an institution focused on the ethos, 'Where care comes first' and foster a culture of inclusiveness with compassion.

- Integrity
- Transparency
- Efficiency
- Commitment
- Passion
- Unity
- Responsibility



UniHealth

The name 'UniHealth' is a reference to the underlying principle of the Group – 'Being United in Healthcare' and is a symbolic image of the vision of its founders to ensure provision of effective healthcare services for all global citizens, irrespective of the numerous cultural, economic or geographic differences and distances.

The logo provides the Group its corporate identity and unifies its team across various geographies while giving confidence to its associates and clients.

Depicted in bright and bold colors, the logo comprises of two free humans hailing from different backgrounds, uniting to gain access to healthcare, with the connecting line with waves significant of the different levels of healthcare availability to people from different economic and geographic backgrounds, clearly outlining the vision and mission of the Group.

CORPRATE SOCIAL RESPONSIBILITY

"Leave a mark wherever you tread. Let your footsteps be an inspiration for others to follow. Beauty of your work lies deep in the hearts of those you come across. Touch the soul and inspire the heart, as with the society, it is YOU who will be liberated"

... Anonymous

These lines outline the principles for the Group's Corporate Social Responsibility initiatives. The Group has embarked on its mission to ensure provision of effective, sustainable and affordable healthcare services to every individual it comes across by launching the "United in Healthcare Initiative".

The Group, by way of extending free healthcare opinion and assistance to people from economically weaker sections of the society, contributes to its mission, while steadily laying the structure for a larger global initiative. In order to extend and make available healthcare services to under-developed regions in Africa, initiated the going back great future movement, partering corporate companies, associations foundation and like minded individuals to conduct free medical camps and surgeons across in facilities in Africa.

Management Team

DR. ANURAG SHAH

Co-Founder & Chairman



Dr. Anurag Shah is the Founder and Chairman of the Group. A first generation entrepreneur, Dr. Shah started UniHealth in 2009 while completing his internship as a Medical Intern. Started from a small set-up in Mumbai, the Group today has a presence across Africa. Known to spot opportunities early, Dr. Anurag has been the driving force behind the Group's rapid horizontal and vertical expansion. Dr. Anurag is also a Member of the Executive Committee of Indo-African Chamber of Commerce & Industries and provides key inputs with regards healthcare business between India and the African continent. Born in Mumbai on in a family of professionals, Dr. Anurag Shah completed his MBBS in 2010. He is an avid traveler and has travelled to around 50 countries worldwide, keenly observing and studying the healthcare scenario in various countries.

DR. AKSHAY PARMAR

Co-Founder & Managing Director



Dr. Akshay Parmar is the Founder and Managing Director of the Group. Dr. Parmar and Dr. Shah completed their medical school together at KJ Somaiya Medical College & Research Center and whilst doing their internship as Medical Interns, co-founded UniHealth. A hands-on administrator, Dr. Parmar manages the operations and finances of the Group. He is a key believer in the application of IT services to manage and maximize benefits in daily operations and is the force behind the Group's IT initiatives. Born in Mumbai in a business family, Dr. Parmar also sits on board the family companies, providing key inputs with respect to strategy, automation and processes for their automotive component manufacturing units. A keen academician, Dr. Parmar has been a speaker at various conferences, sharing his views and experiences in the healthcare industry and as an entrepreneur.

MR. PARAG SHAH

Director & CFO



With more than 20 years of experience in administration, finance and accounts, Mr. Parag Shah has been associated with the Group since its inception as its CFO. Hard working and system oriented, Mr. Parag Shah brings with him vast experience in accounts and banking, having worked in various administrative capacities in his career. Hailing from the state of Gujarat, number crunching comes naturally to Mr. Shah. Born on 31st March 1972 in Modasa, Gujarat, Mr. Parag Shah completed his B.Com (Bachelor in Commerce) from Gujarat University before shifting to Mumbai to pursue his professional career.

DR. HARSH SHETH

Independent Director



Dr. Harsh Sheth is an Advanced Laparoscopic & Bariatric Surgeon in Mumbai with more than 10 years of experience. He is a consultant in advanced laparoscopic and bariatric surgery in Mumbai at the Saifee Hospital, Bhatia Hospital, ACI Cumballa Hill Hospital, Apollo Spectra Hospital (Tardeo), Wockhardt Hospital (Mumbai Central) and Conwest & Manjula S Badani Jain Charitable Hospital.

Alongside his clinical work, he has dabbled into research with multiple publications and medical device patents to his name. He performs various basic and advanced GI surgeries and specialises in performing them in a minimally invasive manner. He has completed his post-graduate (M.S., General Surgery) degree from Seth G.S Medical College and KEM Hospital (Mumbai, India). He followed up on his post-graduate degree with an exchange research fellowship (Stanford-India Biodesign) at Stanford University, California, USA and All-India Institute of Medical Sciences, New Delhi, India.

MR. RAJ KOTHARI

Independent Director



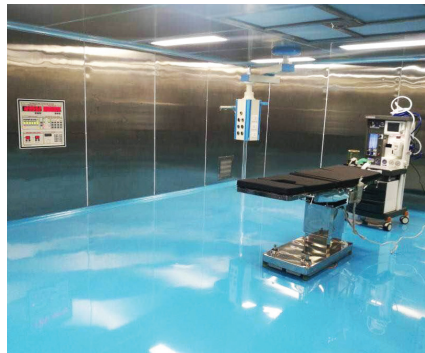
Mr. Raj Kothari is a Chartered Accountant and was formerly Vice Chair of PricewaterhouseCoopers LLP in Canada. He was also the Managing Partner for the Greater Toronto Area and National Practice Leader for the Asset & Wealth Management Industry in Canada. His experience spans the areas of business assurance and advisory services, transaction support services, valuation and related services to clients in a variety of businesses across Canada, UK & India.

He is currently the Chair of the Board of Directors at the Toronto General & Western Hospital Foundation and also serves on the Boards of the Investment Management Corporation of Ontario (IMCO), Soul-Pepper Theatre Company, The Aga Khan Museum, University Health Network and Ontario Arts Foundation. He graduated from the Advanced Management Program (AMP) at Harvard Business School and obtained an MBA from CASS Business School at the City University of London. He also qualified as a Chartered Accountant in both Canada and the UK.

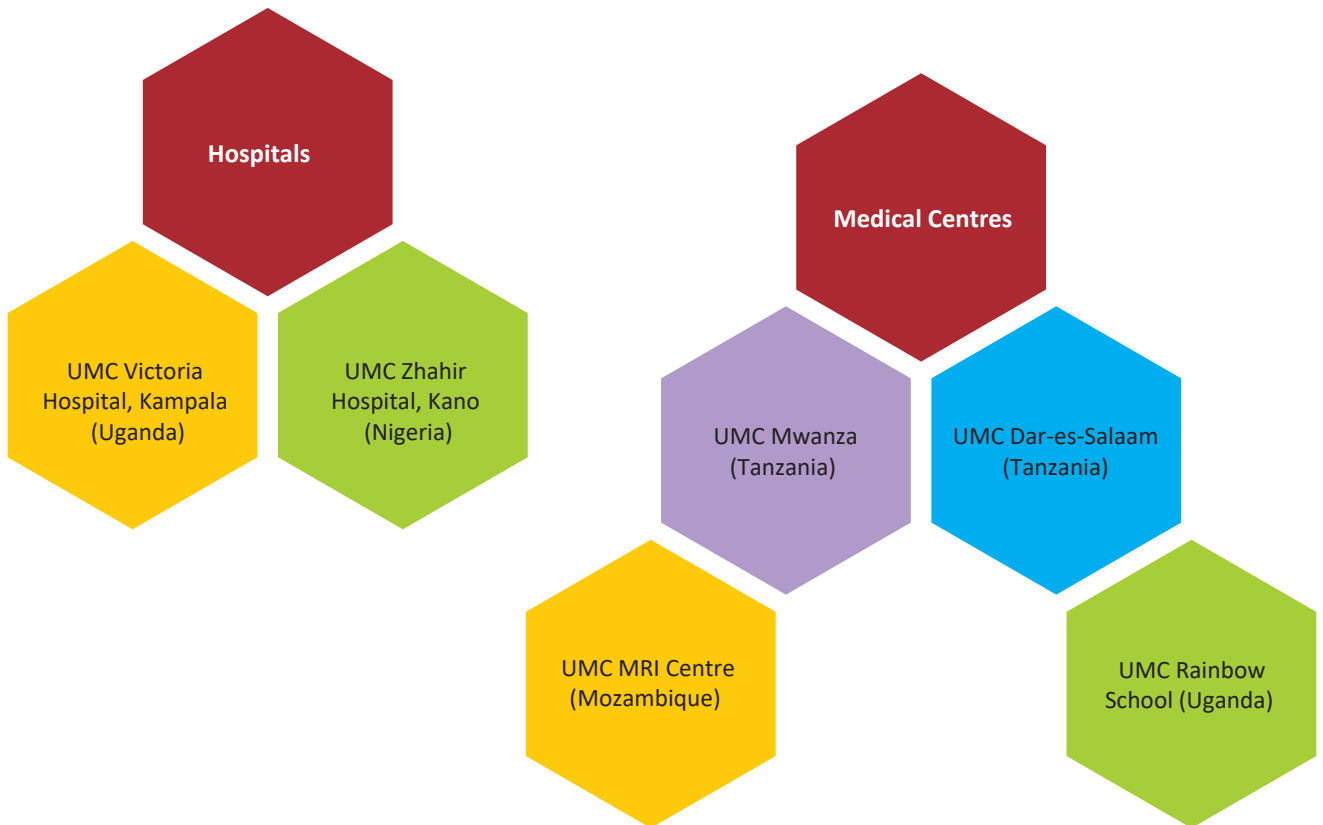
Business Verticals



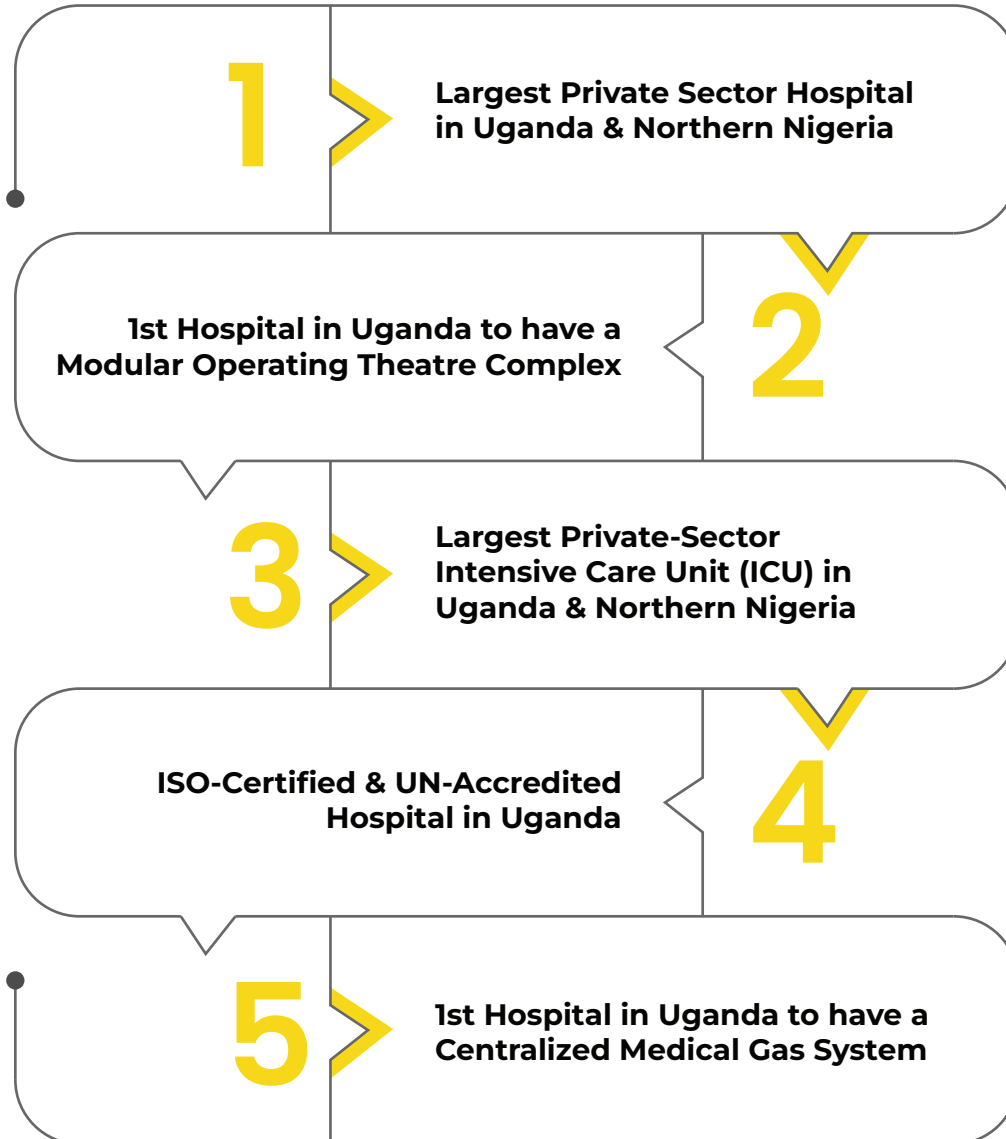
UMC Hospitals is amongst the fastest growing private integrated healthcare groups in Africa, recognized as a leader in the management and delivery of high-quality tertiary care in the continent. In addition to tertiary care hospitals, the group operates clinics, dialysis and diagnostic centres and provides healthcare management consulting, education, training and telemedicine services. The Group is a forerunner in bringing state-of-art medical technologies and expertise to the countries it operates its facilities in. On a consolidated basis, the Group presently has commissioned and operates a network of 2 hospitals and 4 medical centres, managing a combined bed capacity of 200 beds and serving 10,000+ patients every month. The Group will be expanding its presence and adding 3 hospitals and 10 medical centres in the coming 18 months, taking its consolidated bed capacity to 500+ commissioned beds, allowing it to service more than 20,000 patients every month.



PRESENTLY COMMISSIONED UMC HOSPITALS



Uniqueness of UMC Hospitals



UMC Hospitals

UMC VICTORIA HOSPITAL (UGANDA)

UMC Victoria Hospital is an integrated healthcare delivery provider providing high quality medical and nursing services across a wide range of specialties in the city of Kampala, Uganda. Benchmarked to international quality standards, having state-of-art laboratory and radiology diagnostic services, modular operating theatres, in-house pharmacy, the hospital is well equipped to provide convenient, patient focussed, quality centric efficient services – one that can be trusted round the clock, round the week and round the year.

The Group also operates a chain of technologically advanced medical centres, Univic Medical Centre, in the country.

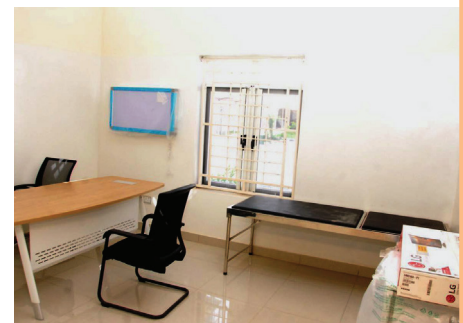
The Hospital is equipped with the country's first private Cardiac Catheterization Laboratory, bringing to Uganda the finest cardiac care services. It is also equipped with CT Scanner, MRI Scanner, Modular Operating Theatres, Intensive Care Unit, Neonatal Intensive Care Unit, Dialysis Care and various other key clinical speciality units.



UMC ZHAHIR HOSPITAL (NIGERIA)

UMC Zahir Hospital is a technologically advanced state-of-art 50 bed tertiary care hospital in Kano, Nigeria. Equipped with a complete laboratory, CT Scanner, MRI in addition to standard facilities like x-ray and ultrasound the hospital also had dedicated specialized centres providing complete cardiac diagnostic services including 2D-Echo and Cardiac Stress Test. The hospital also has an internationally benchmarked Dialysis Centre to serve patients suffering from kidney related disorders.

The hospital, in addition to having room categoris ranging from General Ward to Private Suites, also has dedicated state of art Intensive Care Units for adult, paediatric and neo-natal patients. Driven by the vision of becoming a leader in the integrated healthcare delivery space, the Group intends to establish multiple-medical centres across the region, enabling ease of access to quality healthcare services by larger segments of under-served populations.



UNIHEALTH MEDICAL CENTRES

Unihealth Medical Centres form part of the Group's hub-and-spoke strategy and allows it to expand its footprint across the rural catchment area of its hospitals, catering to the under-served populations and providing them with primary / secondary care and diagnostics in addition to providing immunization services and collaborating with government and non-government organizations to conduct diagnostic and preventive camps for conditions like malaria, tuberculosis, HIV, etc.

The present centres across Tanzania and Uganda are equipped with the basic laboratory and radiology services in addition to day care facilities and a well-stocked pharmacy, ensuring effective provision of primary and secondary care to the visiting patients.

The Unihealth Medical Centre in Tanzania also has a Dialysis Centre in addition to the above services, providing the much required dialysis services to patients in Mwanza.



Healthcare Consultancy Services

UniHealth provides comprehensive solutions, hand-holding the project from the concept stage to its successful execution.

TRUST | INTEGRITY | QUALITY

✓ **Project Report & Feasibility Study**

Market Assessment
Gap Analysis
Financial Planning

✓ **Architectural Planning & Designing**

Architectural Designs
Structural & MEP Planning
Interior Designs

✓ **Medical Planning & Procurement**

Equipment Planning
Need & Technical Assessment
Procurement Management

✓ **Management Consultancy**

Project Management Services
HR & IT Services
SOP & Financial Review

✓ **Quality Management & Accreditation**

NABH Certification Assistance
JCI Certification Assistance
Quality Reviews

✓ **Business Process Restructuring**

Internal Audit
Manpower Assessment
IT Services Assessment

✓ **Operations & Management**

Operational Management
Marketing Management
Procurement Management

✓ **Turn Key Project Consultancy**

Site Survey & Selection
Financial Planning & Closure
Execution & Management

SEGMENTS for Consultancy Services



Our Consultancy Projects



PHRC Health City [India] Project Management Consultancy

PHRC Health City is a 500-bedded health city complex being developed on 14 acres of land in the city of Pune [India]. The proposed complex, being planned over 1.5 million sq. feet of built up area, has been envisioned to provide integrated healthcare services and will be equipped with a tertiary care hospital, research & development centre, educational institutes, residential accommodations and a variety of other wellness services aimed at offering holistic care to its patients. UniHealth has been associated as its Project Management Consultant since the stage of conceptualization.



UMC Victoria Hospital [Uganda] Project Management Consultancy & Operational Management

UMC Victoria Hospital is Uganda's leading private sector hospital. With 120+ beds, the hospital is equipped with modular operating theatres, advanced diagnostic services, state-of-art intensive care units, dialysis units, ophthalmology centre and an infertility [IVF] centre. UniHealth has been associated with the facility as its Project Management Consultant from the stage of conceptualization and continues to be its operational management consultant since the commissioning of the hospital in January 2018.



Ethiopian Air [Africa]

**Business Consultancy Services
Medical Value Travel**

Ethiopian Air is Africa's largest airline company. In collaboration with UniHealth, in 2013, it launched the UniHealth - Ethiopian Air Medical Travel Program, an unique program aimed at providing end-to-end medical travel services to patients planning to visit India for the required treatments from 40+ countries across Africa. With a pan-Africa presence, the program was able to assist patients across the continent with one-stop solutions for their healthcare needs. Every patient traveling under the program benefited from discounted air tickets on Ethiopian Air for self and for one accompanying relative.



Aditya Birla Memorial Hospital [India]

**Marketing Consultancy Services -
Medical Value Travel**

Aditya Birla Memorial Hospital is a JCI & NABH accredited 500-bedded quaternary care hospital established by the Aditya Birla Group in Pune, India. With cutting edge technology benchmarked to international standards and backed by a professional team of specialists, the hospital has changed the manner of healthcare service delivery in the region. UniHealth, from 2011 to 2019, exclusively marketed and managed the Medical Value Travel [International Patient Services] division of the hospital, marking its foray into the global healthcare service delivery market and bringing it to the forefront of Medical Tourism in India.



Specialty Cancer Hospital [India]

Architectural & Medical Planning Services

The proposed specialty Cancer Hospital being planned in Pune, India, aims to provide comprehensive surgical and medical oncology services to its patients. The dedicated cancer facility is being planned with a built-up area of approx. 20,000 sq. feet, spread over 6 floors. UniHealth is providing the stakeholders with end-to-end architectural design and medical planning services.



Tertiary Care Hospital [Nigeria]

Architectural & Medical Planning Services

The proposed 50-bedded tertiary care hospital being planned in Nigeria, aims to reform the healthcare services being provided in the region by offering specialty services like minimally invasive procedures, joint replacement surgeries, advanced ophthalmology treatments and infertility treatments. To realize their vision, the stakeholders have appointed UniHealth as their architectural and medical planners and have entrusted the team with the responsibility to help them realize the vision of transforming healthcare in Nigeria. The proposed hospital is being planned as a ground + two structure, with a built-up area of approx. 50,000 sq. feet.



V I S I O N
2 0 2 5

1,000+ operational tertiary care hospital beds across Africa & India

25+ Unihealth Medical Centres & Diagnostic Centres



Corporate Office:

H-13/14 Everest, 156, Tardeo Road, Mumbai 400034, Maharashtra, India.

Tel: +91-22-23544625 / 27

Email: info@unihealthonline.com

Web: www.umchospitals.com | www.unihealthonline.com

UMC Victoria Hospital, Uganda

Plot 1495, Bukoto, P.O Box 72587,
Kampala, Uganda.

Tel: +256 31222 2500 /

+256 31222 2555

Email: info.uganda@umchospitals.com

UMC Zhahir Hospital, Nigeria

No.1C, Forestry Road, Dorayi Babba,
Gwale L.G., Kano State, Nigeria.

Tel: +234 90 28 886 862 /

+234 80 86 777 862

Email: info.nigeria@umchospitals.com

Unihealth Medical Centre, Tanzania

Kivulini, Isamilo,
Mwanza, Tanzania

Tel: +255 6780 06238 /

+255 6848 83049 / +255 6539 52487

Email: info.tanzania@umchospitals.com