



UniHealth



YOUR
GATEWAY
TO COMPLETE | HEALTHCARE
SOLUTIONS

**"WE ARE WHAT WE REPEATEDLY DO...
EXCELLENCE, THEN, IS NOT AN ACT BUT A HABIT"**
... ARISTOTLE

UNIHEALTH: JOURNEY SO FAR



Based on the ethos outlined by Aristotle, UniHealth is an idea institutionalized with a purpose to achieve excellence as a habitual compulsion in the field of healthcare. Founded in 2009 in the by-lanes of Kalbadevi, an old South Mumbai business district, the company has, by virtues of its services and out-of-box approach, expanded to having its presence across India and Africa.

Transcending across verticals including Healthcare Consultancy, Hospital Management, Medical Tourism, Pharmaceuticals, Tele-Medicine, UniHealth provides complete healthcare solutions to individuals and corporate alike, including Ministries of Health of various Governments in Middle East and Africa.

Backed by its technical and operational expertise and ground presence, the company has established a network of medical centres and tertiary care hospitals across Uganda, Tanzania and Nigeria, expanding its presence further into Mozambique and Kenya.

Unihealth also manages and operates the International Business of Aditya Birla Memorial Hospital, the healthcare division of US\$ 42 billion Aditya Birla Group, spearheading their foray in the global healthcare provider industry.

The group is one of Africa's fastest growing healthcare providers striding forward to achieve its mission of healthcare for all.

UNIHEALTH: A GLIMPSE

BUSINESS VERTICALS

Multi Speciality Hospitals

Specialty Clinics

Diagnostics & Dialysis

Healthcare Consultancy

Medical Tourism

Pharmaceuticals

Medical Equipment

Tele-Medicine & Tele-Radiology

KEY PARTNERS

Aditya Birla Group

CMG Investments, Tanzania

Midland Group, Uganda

Plenco Industries, Nigeria

Ministry of Health, Sultanate of Oman

Ministry of Health, Govt. of Mozambique

- Dr. Anurag Shah, Co-Founder & Chairman, UniHealth, is an Executive Committee Member on board the Indo-African Chamber of Commerce & Industry, an apex body to facilitate trade relations between India and the African continent
- UniHealth is one of India's only company to manage the International Business of a tertiary care hospital on an out-sourced model
- Focus on Healthcare Development and Strategic Investments in Middle East and Africa with a vision to develop healthcare infrastructure in these countries
- Set up the 'UniHealth Training Cell' to train professionals in basic healthcare and service delivery - Part of its 'Knowledge Transfer Initiative' and in line of with the 'Skill India' Project envisaged by Hon. Prime Minister of India, Mr. Narendra Modi.

Awards

- 'Emerging Healthcare Company of the Year 2015' at The Business Leaders Summit & Awards held in Mumbai.
- 'Company of the Year for Valued Contribution in Indian Medical Tourism Industry' Award at the Healthcare Excellence Awards 2015 held in Mumbai.
- Awarded India 5000 Best MSME Award.
- Best SME with Global Presence at SE Business Awards 2018 held in Mumbai.



Milestones

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2010

UniHealth is incorporated to provide **Medical Travel Facilitation Services** to International Patients visiting India for their treatments, with its corporate office in the by-lanes of Kalbadevi - Mumbai.

2011

Establishes the **International Patient Division** at Aditya Birla Memorial Hospital - Pune, the first company in India to manage the international business of a tertiary care hospital on an out-sourced model. **Unihealth Center for Cosmetic Surgery is commissioned at Aamby Valley City** - one of Asia's finest and most exclusive cosmetic surgery center. Patients ferried in private jets from Mumbai to the Center at Aamby Valley City.

2012

The Group moves into its new Corporate Office at Tardeo, Mumbai. Commissions its office in Addis Ababa, Ethiopia to manage its African business. Marks its foray in Healthcare Consultancy Services with a project in Zimbabwe. **Completes successful installation of 2 CT Scan Machines in Zimbabwe.**

2013

UniHealth and Ethiopian Air join hands to provide **Medical Travel Facilitation Services** across Africa. West Africa headquarters established in Lagos, Nigeria and expands its presence to more than 20 African countries. Pharmaceutical Division established to tap the growing domestic pharmaceutical markets.



2014

Enters the East African market - marks its presence in Tanzania. Registers its subsidiary in UAE and commissions its Dubai Office. Forms its Strategic Cell to plan the 5-Year Agenda. **Awarded the 'Best Medical Tourism Company of the Year 2014'** at a glittering ceremony in New Delhi.

2015

The Company makes its entry into Mozambique. Earmarks investments to set up radiology and dialysis centers in Africa. Awarded 'Emerging Healthcare Company of the Year' at Business Leaders Summit & Awards 2015 and 'Company of the Year for Valued Contribution in Indian Medical Tourism Industry' at CIMS Healthcare Excellence Awards 2015.

2016

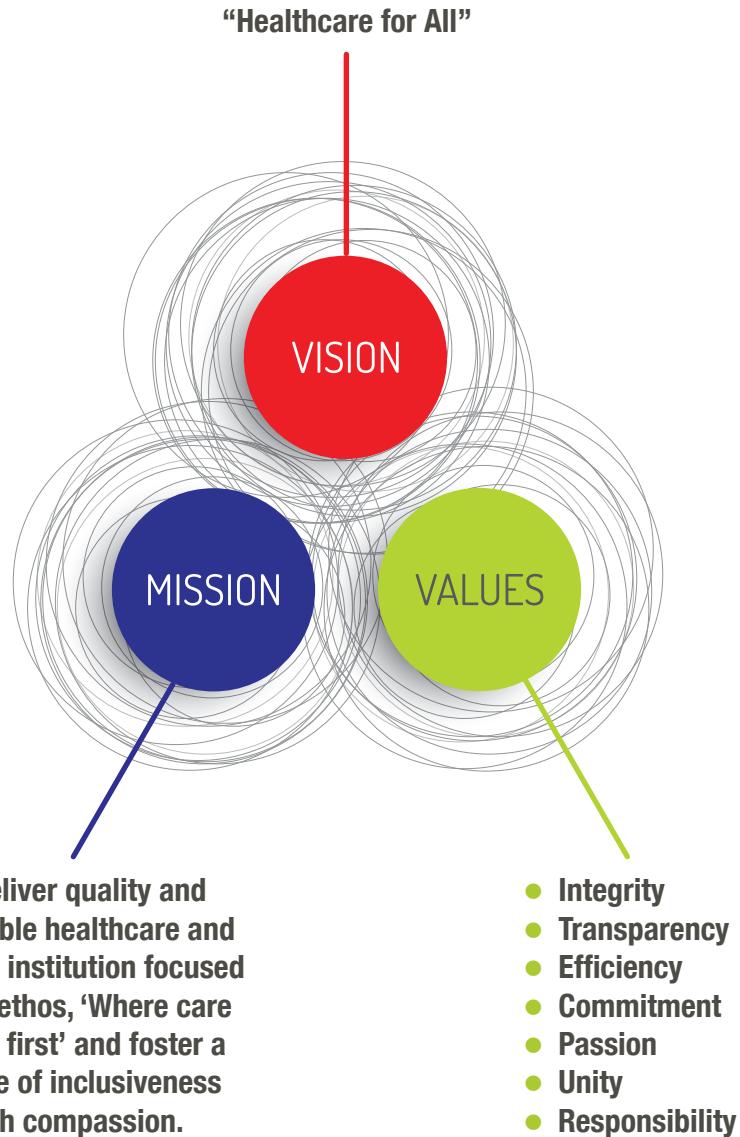
Commissions 'UniHealth Medical Center' in Mwanza, Tanzania and Kampala, Uganda. Also initiates work for state-of-art tertiary care hospitals, in Kano-Nigeria, Kampala and Uganda.

2017

Commissions UMC Victoria Hospital in Kampala by taking over the assets of the erstwhile Kadic Hospital & UMC Zahir Hospital in Kano (Nigeria).

2018

Commissions its state-of-art 70 bed facility in Kampala (Uganda), opposite the existing UMC Victoria Hospital.





UniHealth

The name ‘UniHealth’ is a reference to the underlying principle of the Group – ‘Being United in Healthcare’ and is a symbolic image of the vision of its founders to ensure provision of effective healthcare services for all global citizens, irrespective of the numerous cultural, economic or geographic differences and distances.

The logo provides the Group its corporate identity and unifies its team across various geographies while giving confidence to its associates and clients.

Depicted in bright and bold colors, the logo comprises of two free humans hailing from different backgrounds, uniting to gain access to healthcare, with the connecting line with waves significant of the different levels of healthcare availability to people from different economic and geographic backgrounds, clearly outlining the vision and mission of the Group.

CORPORATE SOCIAL RESPONSIBILITY

“Leave a mark wherever you tread. Let your footsteps be an inspiration for others to follow. Beauty of your work lies deep in the hearts of those you come across. Touch the soul and inspire the heart, as with the society, it is YOU who will be liberated”

... Anonymous

These lines outline the principles for the Group’s Corporate Social Responsibility initiatives. The Group has embarked on its mission to ensure provision of effective, sustainable and affordable healthcare services to every individual it comes across by launching the “United in Healthcare Initiative”.

The Group, by way of extending free healthcare opinion and assistance to people from economically weaker sections of the society, contributes to its mission, while steadily laying the structure for a larger global initiative. In order to extend and make available healthcare services to under-developed regions in Africa, initiated the going back great future movement, partnering corporate companies, associations foundation and like minded individuals to conduct free medical camps and surgeons across in facilities in Africa.

DR. ANURAG SHAH

Chairman



Dr. Anurag Shah is the Founder and Chairman of the Group. A first generation entrepreneur, Dr. Shah started UniHealth in 2009 while completing his internship as a Medical Intern. Started from a small set-up in Mumbai, the Group today has a presence across Africa. Known to spot opportunities early, Dr. Anurag has been the driving force behind the Group's rapid horizontal and vertical expansion. Dr. Anurag is also a Member of the Executive Committee of Indo-African Chamber of Commerce & Industries and provides key inputs with regards healthcare business between India and the African continent. Born in Mumbai on in a family of professionals, Dr. Anurag Shah completed his MBBS in 2010. He is an avid traveler and has travelled to around 50 countries worldwide, keenly observing and studying the healthcare scenario in various countries.

DR. AKSHAY PARMAR

Managing Director



Dr. Akshay Parmar is the Founder and Managing Director of the Group. Dr. Parmar and Dr. Shah completed their medical school together at KJ Somaiya Medical College & Research Center and whilst doing their internship as Medical Interns, co-founded UniHealth. A hands-on administrator, Dr. Parmar manages the operations and finances of the Group. He is a key believer in the application of IT services to manage and maximize benefits in daily operations and is the force behind the Group's IT initiatives. Born in Mumbai in a business family, Dr. Parmar also sits on board the family companies, providing key inputs with respect to strategy, automation and processes for their automotive component manufacturing units. A keen academician, Dr. Parmar has been a speaker at various conferences, sharing his views and experiences in the healthcare industry and as an entrepreneur.

MR. PARAG SHAH

Chief Financial Officer



With more than 20 years of experience in administration, finance and accounts, Mr. Parag Shah has been associated with the Group since its inception as its CFO. Hard working and system oriented, Mr. Parag Shah brings with him vast experience in accounts and banking, having worked in various administrative capacities in his career. Hailing from the state of Gujarat, number crunching comes naturally to Mr. Shah. Born on 31st March 1972 in Modasa, Gujarat, Mr. Parag Shah completed his B.Com (Bachelor in Commerce) from Gujarat University before shifting to Mumbai to pursue his professional career.

MR. JAGAT SHAH

Board Advisor



Jagat Shah did his MBA (International Trade) from Delhi University & is a certified cluster development practitioner. He is a certified management consultant (CMC) from ICMCI, USA. He has been trained on Cluster Development approach by UNIDO/ILO at Turin, Italy. In last 23 years of his career, he has worked on various international market strategies with Indian, Canadian, Chinese, American & European Companies & Governments.

Through his ISO certified economic development agency, he has worked with cluster development approach on poverty alleviation & MSME competitiveness with several governments & private sector entities in 23 countries including India, Canada, China, USA, Brazil, South Africa, Senegal,

Uganda, Tanzania, Kenya and many more.

He is the Foreign representative of Government of Manitoba, Canada in India for trade & investment since last seven years. He is the Vice President of United States India Importers Council, the associate director of German Indian Business Centre, the Secretary General of China India Trade & Investment Centre, Director of Innovation Warehouse at Indus Innovation Centre at Indus University in India and a member of board of Studies at Pandit Deendayal Upadhyay Petroleum University (PDPU) in Gujarat.

UMC Hospitals is amongst the fastest growing private integrated healthcare groups in Africa, recognized as a leader in the management and delivery of high-quality tertiary care in the continent. In addition to tertiary care hospitals, the group operates clinics, dialysis and diagnostic centres and provides healthcare management consulting, education, training and telemedicine services. The Group is a forerunner in bringing state-of-art medical technologies and expertise to the countries its operates its facilities in.

On a consolidated basis, the Group presently has commissioned and operates a network of 3 hospitals and 6 medical centres, managing a combined bed capacity of 170 beds and serving 5000+ patients every month. The Group will be expanding its presence and adding 3 hospitals and 10 medical centres in the coming 18 months, taking its consolidated bed capacity to 300+ commissioned beds, allowing it to service more than 15000 patients every month.

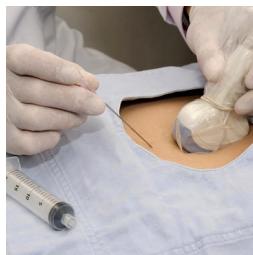


PRESENTLY COMMISSIONED UMC HOSPITALS



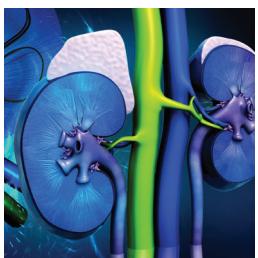
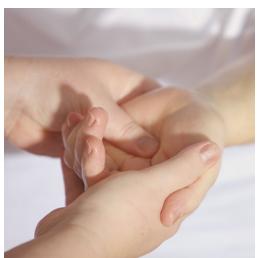
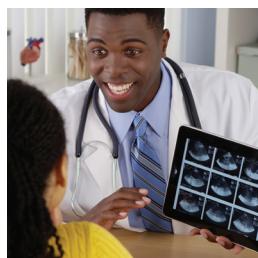
UMC Hospitals, across Africa, have been developed using internationally benchmarked state-of-art Technology. Every UMC Hospital is equipped with:

- Internal Medicine
- General Surgery
- Cardiology
- Obstetrics & Gynaecology
- Paediatrics
- Orthopaedics
- Spine and Neurology
- Rehabilitation Medicine / Physiotherapy
- Radiology
- Nephrology & Urology
- Cosmetology & Aesthetic Medicine
- Ophthalmology & ENT
- Gastroenterology
- Intensive Medicine



Specialities

- Internal Medicine
- General Surgery
- Cardiology
- Obstetrics & Gynaecology
- Paediatrics
- Orthopaedics
- Spine and Neurology
- Rehabilitation Medicine / Physiotherapy
- Radiology
- Nephrology & Urology
- Cosmetology & Aesthetic Medicine
- Ophthalmology & ENT
- Gastroenterology
- Intensive Medicine



At UMC Victoria Hospital, we have multiple categories of rooms for patients to opt from, each specifically planned to suit the individual requirements while being administered the required treatment.

- General Ward / Multiple Bed Rooms
- Twin Sharing / Semi Private Rooms
- Private Rooms
- Suite / VIP Rooms
- Intensive Care Units
- Pediatric Intensive Care Unit
- Neonatal Intensive Care Unit



Emergency & Ambulance Services

During emergencies, getting timely medical assistance is of prime importance. At UMC, we are equipped to deliver the required emergency care not only at the Emergency Department of our hospital, but also while we transfer you to our facility in our fully equipped ambulances.



UMC VICTORIA HOSPITAL (UGANDA)

UMC Victoria Hospital is an integrated healthcare delivery provider providing high quality medical and nursing services across a wide range of specialties in the city of Kampala, Uganda. Benchmarked to international quality standards, having state-of-art laboratory and radiology diagnostic services, modular operating theatres, in-house pharmacy, the hospital is well equipped to provide convenient, patient focussed, quality centric efficient services – one that can be trusted round the clock, round the week and round the year.

The Group also operates a chain of technologically advanced medical centres, Univic Medical Centre, in the country.

The Hospital is equipped with the country's first private Cardiac Catheterization Laboratory, bringing to Uganda the finest cardiac care services. It is also equipped with CT Scanner, MRI Scanner, Modular Operating Theatres, Intensive Care Unit, Neonatal Intensive Care Unit, Dialysis Care and various other key clinical speciality units.



UMC ZAHIR HOSPITAL (NIGERIA)

UMC Zahir Hospital is a technologically advanced state-of-art 50 bed tertiary care hospital in Kano, Nigeria. Equipped with a complete laboratory, CT Scanner, MRI in addition to standard facilities like x-ray and ultrasound the hospital also had dedicated specialized centres providing complete cardiac diagnostic services including 2D-Echo and Cardiac Stress Test. The hospital also has an internationally benchmarked Dialysis Centre to serve patients suffering from kidney related disorders.

The hospital, in addition to having room categories ranging from General Ward to Private Suites, also has dedicated state of art Intensive Care Units for adult, paediatric and neo-natal patients. Driven by the vision of becoming a leader in the integrated healthcare delivery space, the Group intends to establish multiple medical centres across the region, enabling ease of access to quality healthcare services by larger segments of under-served populations.



UNIHEALTH MEDICAL CENTRES (TANZANIA)

Unihealth Medical Centres form part of the Group's hub-and-spoke strategy and allows it to expand its footprint across the rural catchment area of its hospitals, catering to the under-served populations and providing them with primary / secondary care and diagnostics in addition to providing immunization services and collaborating with government and non-government organizations to conduct diagnostic and preventive camps for conditions like malaria, tuberculosis, HIV, etc.

The present centres across Tanzania and Uganda are equipped with the basic laboratory and radiology services in addition to day care facilities and a well-stocked pharmacy, ensuring effective provision of primary and secondary care to the visiting patients.

The Unihealth Medical Centre in Tanzania also has a Dialysis Centre in addition to the above services, providing the much required dialysis services to patients in Mwanza.





VISION 2022

In tandem with its growth strategy, UniHealth has initiated steps to achieve the targets earmarked by its Management.

- 1000+ operational tertiary care hospital beds across Africa
- 25+ Unihealth Medical Centers – Diagnostic Centers functioning as feeders to the hospitals
- US\$ 100 million in annual revenues.



UMC
HOSPITALS



UniHealth

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